



Master of Science (MSc)

Biopharmaceutical Management



IT ALL STARTS HERE

BERLIN | LONDON | MADRID | PARIS | TURIN | WARSAW

Objectives

The aim of the MSc in Biopharmaceutical Management is to prepare doctors, pharmacists, biotech and IT engineers or those with PhDs in life sciences, for business careers in the healthcare industry. Business professionals as well as lawyers with a strong interest in the biopharmaceutical sector may also apply for this specialisation.

Following a short but intense period of study, including both applied and professional opportunities, our international and full-time Master allows students to access high-level positions in healthcare-related industries such as venture capital, consulting and digital marketing agencies.

Where Graduates Work

Internships & Jobs:

- Abbvie
- Actelion Pharmaceuticals
- AEC Partners
- Air Liquide Santé
- Allergan
- Alsace BioValley
- Amgen
- AstraZeneca
- BCG
- Crédit Agricole Private Equity
- Dassault Systèmes
- Edmond de Rothschild
- GSK
- IBM
- IMS
- Ipsen Group
- Janssen
- L3S Partnership
- Medtronic
- Menarini
- MSD
- L'Oréal
- Novartis
- Omnes Capital
- Pfizer
- Roche SAS
- Sanofi
- SKP
- Takeda
- Teva
- VivaSanté
- Zebra Santé etc.



Graduate Journeys

Dries Hens Class of 2016

Medical Doctor, Leuven University, Belgium
Co-Founder & Chief Business Officer, LynxCare Clinical Informatics, Brussels.

Yane Cheng Class of 2014

Engineer, École Centrale de Marseille
Senior Healthcare Analyst, BCG, Paris.

Emilie Chriv Class of 2014

Faculty of Pharmacy, Lyon I University
Product & Market Analyst, Business intelligence, Clinigen Group, London.

Emmanuelle Coutanceau Class of 2007

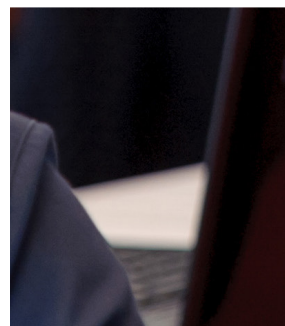
Doctor in Microbiology, Paris VII University
Partner, Novo Holdings, Copenhagen.

Olivier Nataf Class of 2001

Global Head, Oncology Sanofi

The Degree

This specialisation is part of the ESCP Master of Science (MSc) programme. Students will receive a French Master degree (DEAMIE) and a specialisation diploma: the MSc in Biopharmaceutical Management.



Curriculum

Classes are taught by both faculty from ESCP Business School and successful professionals from major Biopharmaceutical, MedTech, Consulting and Big Data companies.

A combination of academic teaching, practical cases and company projects, including:

Market
Access &
Global Pricing

Digital
Communication,
Marketing &
Social Media
for Healthcare
Industries

Prospective
Analysis &
Biopharma
Corporate
Strategy

Entrepreneurship
in Life Sciences

Business
Analytics
& Big Data
Management

Medtech
& Medical
Devices

Management,
Financial
Reporting &
Management
Control

Business
Development
& Finance for
the Biopharma
Sector

Innovation
Management in
Biopharma

Healthcare
Corporate
Finance

Competitive
Intelligence

Sustainability
Management
Seminar

Specialisation offers 3 tracks:

Pharmaceutical
Marketing &
Medical Affairs

Entrepreneurship,
Finance & Venture
Capital

Consulting, Big
Tech & Data
Management



Academic Calendar

July 2025

Oct. 2025**

Nov. 2025

Jan. 2026

April 2026

Dec. 2026

Term 1

- Core Courses*
- Online Classes

**For candidates whose previous degree confers fewer than 240 ECTS*

Term 2

- Classes on the Paris Campus

***Mandatory seminars will take place in September*

Term 3

- Classes on the Paris Campus
- International Seminar

Term 4

- Company placement
- Master Thesis

International Seminar

The International Seminar allows students to meet a wide range of leading economic players, incubators, academic institutions and research centres as well as consultants, lobbyists and international organisations through a mix of company visits, meetings with industry experts, testimonials and lectures.

Many companies see this internship as an opportunity for an observation period before hiring.

Master Thesis & Research Seminar

The Master thesis is an applied research project within an academic framework, written under the supervision of a Research Director. Students must structure and articulate their thoughts by exploring a business issue using sound and precise arguments.

Students defend their Master thesis in front of a jury of experts and professionals.

A mandatory research seminar, taught by an ESCP Professor, provides students with the tools and methodology needed to successfully write and support the thesis.

Company Placement

The internship takes place over a period of at least 4 months with the aim of putting learning outcomes into practice and working on operational or strategic projects, providing companies with informed and precise solutions to their needs. Exposure to professional life prepares students for a full-time job after graduation from the Master of Science in Biopharmaceutical Management. Many companies consider the internship as an observation period before recruitment.



Career opportunities

Graduates work in positions such as:

- Consultant
- Entrepreneur
- Venture Capitalist & Asset Manager
- Data Scientist
- Medical Science Liaison
- Digital Marketing & Product Manager
- Market Access Specialist
- Business Developer
- Public Affairs & Key Account Manager etc.

Job Survey

Class of 2022

Less than 3 months after Graduation

94% are employed

100% work in an international environment

€55k is the average starting salary

Sectors

Pharmaceutical Industry

50%

Consulting

36%

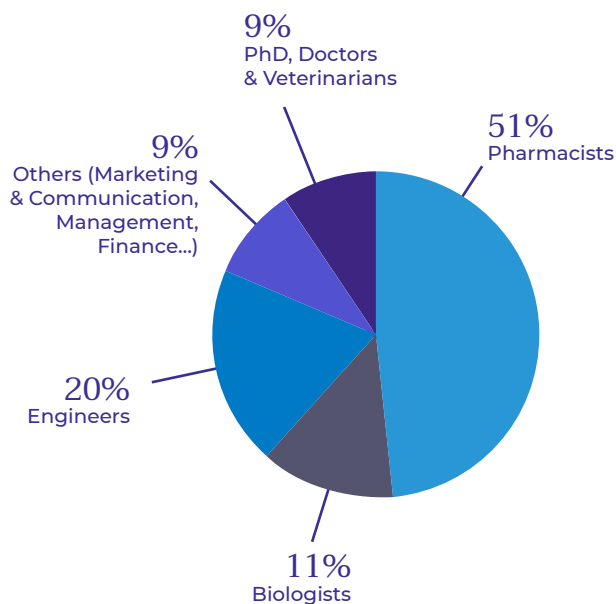
Financial Markets

7%

Others

7%

2024 Class Profile



♀ **60%** women

♂ **40%** men

Academic Director



Frédéric Jallat

Professor – Marketing
Department.
PhD & Research Director
(HDR).

Doctoral Programme – ESSEC & Aix-
Marseille III University.
ITP - New York University.

Research areas:

*Stakeholder Relationship Management,
Pricing, Disruptive Strategies, Geo-
Economy, International Business.*



38% international students

How to apply

1



ONLINE APPLICATION

2



TOEFL, TOEIC OR IELTS SCORE

3



ADMISSION INTERVIEW IF ELIGIBLE

Tuition Fees 2025

Application fee: €130

Tuition fees: €24,400*

Included: Travel and accommodation costs of the
international seminar

Not included: Travel and accommodation on our
ESCP and Partner Campuses

*Master of Science (MSc): €17,200 + specialisation: €6,200
+ service fees: €1,000

Term 1: An additional fee of €3,300 applies for applicants
who do not have 240 ECTS credits before starting the
programme.



Information

Moïta Marie

+33 (0)1 49 23 22 83

ms.biopharma@escp.eu



Programme Office

Perle Banengola

+33 (0)1 49 23 22 89

pbanengola@escp.eu

Master of Science (MSc) Biopharmaceutical Management*

**CEFDG**

* This specialisation is part of the French Master Degree (DEAMIE)

ESCP benefits from the best international accreditations.
Our European campuses enjoy national recognition.



**5 European Higher Ed
accreditations**

BERLIN

Heubnerweg 8 – 10
14059 Berlin,
Deutschland

LONDON

527 Finchley Road
London NW3 7BG,
United Kingdom

TURIN

Via Andrea Doria 27,
10123 Torino, Italia

MADRID

ARROYOFRESNO

Arroyofresno 1
28035 Madrid, España

MARIA DE MOLINA

Maria de Molina 4
28006 Madrid, España

NAVALMANZANO

Navalmanzano 6
28035 Madrid, España

PARIS

CHAMPERRET

6-8, av. de la Porte de
Champerret
75017 Paris, France

MONTARNASSE

3, rue Armand Moisant
75015 Paris, France

WARSAW

c/o Kozminski University,
International Relation
Office,
57/59 Jagiellońska St.
03-301 Warsaw, Poland

BRANCH CAMPUS

DUBAI

DIFC Academy
Dubai International
Financial Center
Dubai, UAE